Government Relations and Legislation

With four offices in Ohio and Washington, D.C., we advocate for our clients and provide sophisticated solutions for their business needs.

Since 1988, Calfee’s Government Relations and Legislation practice has been respected for its political savvy and effectiveness, legal expertise, honesty, and relationships with all levels of local, state and federal government on both sides of the political aisle.

Calfee’s Government Relations and Legislation team spans the state of Ohio and our nation’s capital, with four offices in Cleveland, Columbus, Cincinnati, and Washington, D.C. We are continuously building and strengthening relationships with key decision makers, from legislative aides to top lawmakers and officials, to advocate for our clients and work with them to provide sophisticated solutions for their business needs.

Many of our lawyers and lobbyists have formerly served in governmental positions, including capacities such as the mayor of a major city, director of a state cabinet-level agency, and member of the U.S. Congress. Our collective knowledge and experiences allow us to analyze the law and political climate, anticipate how it may affect businesses, and execute a plan that will help clients communicate and work effectively with all levels of government.

As one of the top law firms in Ohio, Calfee lobbyists also have the legal background and immediate resources of lawyers in offices across the state and in Washington, D.C. who provide a variety of specialized services. We are able to analyze the law for our clients, anticipate how it may impact their business, and strategize and execute a plan of action.

Our Government Relations team frequently works in conjunction with our wholly owned subsidiary, Calfee Strategic Solutions, a government relations and public affairs firm that helps clients achieve their business objectives through strong relationships with key decision makers in Ohio, Kentucky, and Washington, D.C.

Noteworthy

Calfee was selected for inclusion to the U.S.News – Best Lawyers® "Best Law Firms" 2019 rankings in Government Relations Practice (Metropolitan Tier 1 Columbus).
Experience

Calfee is proud to lobby for clients such as:

- Alliance of Automobile Manufacturers
- Case Western Reserve University
- Diageo
- FirstEnergy Corp.
- Gilead Sciences
- JACK Entertainment
- KeyBank
- Ohio Apartment Association
- RPM International Inc.

We act as zealous advocates for all clients across various industries, including:

- Associations
- Banking, financial services and insurance
- Energy
- Environmental and natural resources
- Gaming and hospitality
- Health care
- Higher education
- Manufacturing
- Real estate
- Retail organizations
- Technology

Imagine Schools
Imagine Schools is a national nonprofit network of public charter schools serving 30,000 K-12 students across the U.S. To represent the needs of the 5,000 Ohio students we are privileged to serve, we chose to work with Calfee for one reason — empathy.

Invacare Corporation
Invacare Corporation (NYSE: IVC), headquartered in Elyria, Ohio, is the global leader in the manufacture and distribution of innovative home and long-term care medical products
that promote recovery and active lifestyles.

Asymmetric Technologies LLC
Asymmetric Technologies LLC is a team of experts – seasoned professionals, engineers and technicians – in the rapid technology transitioning process. They are a Service-Disabled, Veteran-Owned Small Business with approximately 30 employees.

**Services**

Calfee partners with our clients to deliver superior services that result in success, including:

**Legislative Lobbying**
- Develop legislative strategy
- Draft legislation
- Prepare testimony
- Build legislative support
- Testify before legislative committees
- Foster legislative relationships with clients
- Monitor legislative activity

**Executive Agency Lobbying**
- Develop lobbying strategy
- Prepare supporting materials and briefings
- Foster executive agency relationships with clients

**Public Policy Advocacy**
- Analyze policy and political perspectives
- Develop grass-roots support
- Create coalitions among stakeholders
- Coordinate and analyze media and public relations

**Government Contract / Executive Agency Procurement**
GOVERNMENT RELATIONS AND LEGISLATION (CONTINUED)

- Monitor procurement opportunities
- Develop business relationships
- Support State Term Schedule applications
- Counsel on competitive bid requirements
- Assist with public records requests
- Truth-In-Negotiations Act issues
- Buy American / Buy Ohio
- Specification requirements

Agency Regulatory Matters

- Analyze regulations
- Prepare legal and political arguments
- Attend hearings on behalf of clients
- Ensure Executive Order compliance
- Assist with permit and licensing regulations and applications
- Develop compatible required legislation

Administrative Rule-Making Process

- Monitor administrative agencies
- Draft administrative rules
- Impact rule-making process
- Represent clients in public and administrative hearings

Political Action Committees (PACs)

- Review laws and regulations
- Develop strategies for PAC contributions
- Facilitate legal formation
- Handle regulatory functions
- Monitor campaign finance limitations
GOVERNMENT RELATIONS AND LEGISLATION (CONTINUED)

News

Michael Bowen Honored by Who's Who in Black Cleveland
*Who's Who in Black Cleveland*, 06.18.2019

Calfee Continues Expansion of Federal Government Relations Practice in Washington, D.C.
05.07.2019

Calfee’s Government Relations Group Welcomes Michael Bowen
05.01.2019

Calfee Increases National and Metropolitan Rankings in 2019 “Best Law Firms” Report
*U.S. News & World Report and Best Lawyers®,* 11.01.2018

Forty Calfee, Halter & Griswold Attorneys Selected for Inclusion in Lawyers of the Year and The Best Lawyers in America 2019
08.15.2018

Events

Utility and Energy Projects in Ohio
09.07.2018

Publications

Report on Government: Republican Mike DeWine Wins Governor’s Race and Republicans Maintain Firm Control Over Statewide Offices
11.07.2018

Report on Government: Governor’s Race Narrows to DeWine vs. Cordray
05.09.2018

Report on Government: Governor Kasich Delivers Final State of the State Address in Westerville
03.07.2018

Report on Ohio Government: Post Election 2017
11.08.2017
GOVERNMENT RELATIONS AND LEGISLATION (CONTINUED)

Donald Trump Takes Ohio and Wins Presidency
11.09.2016

Alerts

Legislature Passes Budgets and Hemp Decriminalization Bill; Governor Issues 25 Vetoes
07.18.2019

Ohio Congressional Maps Found Unconstitutional by Ohio Federal Court
05.07.2019

Calfee’s Government Relations Group Welcomes Michael Bowen
05.01.2019

Governor DeWine Brings State of the State to Columbus
03.05.2019

Ohio Governor Appointments and House and Senate Leadership Teams
January 2019

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GOVERNMENT RELATIONS AND LEGISLATION (CONTINUED)

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Disclaimer

Although many of the professionals in Calfee's Government Relations and Legislation group are attorneys, the non-licensed professionals in this group are affiliated with Calfee Strategic Solutions LLC (CSS). CSS is not a law firm and is not authorized to engage in the practice of law. Accordingly, its advice should not be regarded as legal advice, and its services should not be considered the practice of law.