



# WELCOME TO OHIO

## CALFEE

At Calfee, our clients' success is our highest priority. Founded in 1903, we are a strategic, proactive business law firm providing comprehensive counsel to Fortune 500 companies, financial institutions, government agencies, entrepreneurs and startups, municipalities, and nonprofits. We understand the industries in which our clients work, allowing us to provide innovative legal solutions that also make good business sense. With 160 attorneys, we serve clients in Ohio, nationally, and globally from our offices in Columbus, Cleveland, Cincinnati, Indianapolis and Washington, D.C.

### Calfee: Decades of Experience Representing High-Tech and Tech-Enabled Clients

Calfee's commitment to the tech sector is nearly unsurpassed among its peer firms in Ohio. We were among the earliest law firms in the region to develop a dedicated IT law practice, which has helped to supplement our continued growth in IT litigation, privacy and data security, intellectual property/patent law, technology transfers, and corporate and finance law, among other areas. Emerging technologies being created and adapted by our clients – from big data analytics to blockchain applications – fuel new business innovations and challenge the legal status quo. With one of the largest patent practices in the Midwest, Calfee's IP group has every technical discipline to help protect and grow our clients' businesses.

Our clients look to Calfee to help them identify and optimize new opportunities in the tech sector while mitigating legal and business risks. Having spent decades building relationships across the state, Calfee is well-connected to economic and workforce development networks in Ohio. Our clients can seamlessly tap into Calfee's existing networks to accelerate business growth. In addition to numerous statewide, regional, and municipal chambers of commerce and business accelerators, Calfee has significant relationships with key organizations helping to propel economic development in the state, including [JobsOhio](#) and [InnovateOhio](#).

### Legal Services for Clients Operating in Ohio

[Real Estate](#), [Government Relations](#) and [Environmental Law](#) – We help clients moving to Ohio with site selection; property acquisition; zoning; assembly; titling; project finance; lease negotiations; federal, state, and local government relations and legislation; government assistance; infrastructure/road and highway interchange improvement negotiations; cooperative agreements; development agreements; reciprocal easement agreements; remediation; construction contracting; permitting; and litigation and dispute resolution support.

[Intellectual Property](#) – Our IP practice is one of the largest in Ohio with over 40 practitioners and is well-known for managing complex and international patent and trademark portfolios for companies located in Ohio, California, Texas, North Carolina, Michigan, and other states, as well as for several international clients located in China and Europe. Calfee's IP attorneys assist clients with highly technical trade secret, copyright, and data privacy matters. We also are regularly involved in all types of IP-related litigation in courts in Ohio and throughout the U.S. We often work in the material science, physics, software, and electronics sectors, and we have registered patent attorneys in all technical disciplines.

[Corporate and Finance](#), [Economic Development](#), and [Public/Private Partnerships](#) – Calfee assists clients with business formation, complex corporate transactions, corporate governance, capital markets services, and commercial and public finance, as well as with various tax credit, public/private partnership, and workforce development programs across Ohio.

[Energy and Utilities](#) – We help our clients capitalize on a variety of energy industry opportunities, including negotiation of power purchase agreements, brokerage agreements, creation of microgrids, electric power and natural gas supply purchases, and renewable/solar installations. As entities aspire to go green and pursue onsite solar power production opportunities, we negotiate consultant agreements and related lease agreements; we also draft agreements for the off-take of the power produced by onsite solar systems. Our experience provides a deep understanding of the issues and challenges faced by the industry and a business perspective that benefits our clients.

## CAPABILITIES

- Antitrust
- Aviation Law
- Business Restructuring and Insolvency
- Compliance/Regulatory Services
- Construction
- Corporate and Finance
- Employee Benefits and Executive Compensation
- Energy and Utilities
- Environmental Law
- Estate and Succession Planning and Administration
- Franchise Law
- Government Relations and Legislation
- Health Care Regulation
- Information Technology Law
- Insurance Coverage
- Intellectual Property
- Investment Management Law
- Labor and Employment
- Litigation
- Mergers and Acquisitions
- Privacy and Data Security
- Private Equity
- Public Finance/Economic Development
- Public Law
- Real Estate Law

## The Calfee Difference

**Calfee Connect** – Custom-designed, cloud-based, secure online extranets provide clients immediate access to project status updates, legal calendars and dockets, and critical legal and business documents whenever clients need them.

**Legal Project Management** – Calfee employs a Certified Legal Project Manager® and Project Management Professional® who collaborates with Calfee’s attorneys to deliver greater predictability and a high level of responsiveness while helping our clients accurately estimate and control legal costs and achieve their desired results.

**Inclusion** – Calfee is dedicated to supporting a culture that is inclusive of all attorneys and staff and that values the diverse backgrounds, perspectives and experiences of our talent. Calfee is a Mansfield Rule Certified law firm.

**Lex Mundi: National Representation and Global Reach** – Calfee is the exclusive Ohio law firm for Lex Mundi, the world’s leading network of independent law firms in 125+ countries worldwide. We provide our clients with preferred access to more than 22,000 lawyers around the world from a single point of contact. Working with other Lex Mundi firms, we seamlessly handle our clients’ most challenging cross-border transactions and disputes.

**Calfee Core Values (For 120 Years)** – Be accessible and responsive; approach each client matter with an entrepreneurial spirit; invest time in understanding each client’s particular circumstances; provide creative solutions and results that make a difference for our clients; and accomplish these goals efficiently, collaboratively, and in a way that optimizes value for our clients.

**BTI Client Service A-Team** – Calfee was ranked in the top 21% of U.S. law firms identified by BTI Consulting Group, Inc. as the core firms serving large and Fortune 1000 corporations. For the third consecutive year, Calfee was named to the BTI Client Service A-Team list (2021-2023).

**Chambers USA and Chambers HNW** – Eighteen of Calfee’s practice areas and 47 of the firm’s attorneys (52% of Calfee’s partners) have been ranked as “Leaders in Their Field” by *Chambers USA: America’s Leading Business Lawyers 2024®* and *Chambers High Net Worth Guide 2024*.

For additional resources on locating or expanding your business in Ohio, visit [Calfee.com](https://www.calfee.com) or contact us directly.



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