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Calfee's Government Relations and Legislation group represents clients in the complex legislative and administrative arenas. Attorneys evaluate the impact of public policy decisions on client businesses and develop targeted strategies to favorably impact public policy. Over the years, our attorneys have accumulated an expansive range of knowledge and experience representing our clients before local, state and federal governmental entities. Our understanding of governmental processes, both as a registered lobbyist and legal counsel, offer our clients an unusual combination of services at all levels of government.

Our attorneys alert clients to fast-breaking issues where an immediate response is required, or anticipate emerging issues so that a deliberate action plan can be devised and implemented. We serve our clients as accomplished coalition builders, and have successfully represented clients from diverse industries in gathering needed support.

Calfee offers clients the additional lobbying power and resources of Thomas Green & Associates, a wholly-owned subsidiary. Thomas Green & Associates strengthens Calfee's Government Relations and Legislation practice, providing clients with contacts and an added understanding of the relationship between business and state and local government.

### **Representative Experience**

#### *Public Policy Development*

- > Analyze policy perspectives
- > Develop grass-roots support
- > Create coalitions
- > Develop administrative support

#### *Administrative Rules and Decisions*

- > Monitor administrative agencies
- > Draft administrative rules
- > Impact rule-making process
- > Represent clients in regulatory actions

#### *Legislative Lobbying*

- > Monitor legislative activity
- > Develop strategy
- > Draft legislation
- > Prepare testimony
- > Develop legislative support
- > Testify before legislative committees