

**PRACTICE FOCUS**

- > Health Care and Life Sciences
- > HIPAA
- > General Corporate
- > Mergers and Acquisitions

PUBLICATIONS:

- > *Health Care Transactions and Contracting Fundamentals of Health Law Fifth Edition*, American Health Lawyers Association, 2011.
- > *Health Care Transactions and Contracting, Fundamentals of Health Law Fourth Edition*, American Health Lawyers Association, 2008.
- > *Health Care Transaction, Fundamentals of Health Law Third Edition*, American Health Lawyers Association, 2007.
- > *Health Care Transaction, Fundamentals of Health Law Second Edition*, American Health Lawyers Association, 2004.
- > "HIPAA Privacy Implementation . . . A Long, Confusing and Costly Journey," *Health Law Handbook*, Clark Boardman Callaghan, 2002 Edition.
- > "Starting Out," *Health Lawyers News*, November 2001.
- > "Health Care Transactions," *Fundamentals of Health Law*, American Health Lawyers Association, 2000.
- > "Legal Ease," *Cleveland Magazine*, November 1996.
- > "Drafting and/or Amending Medical Staff Bylaws in Light of Merging Medical Staffs and Hospitals," *Health Law Handbook*, Clark Boardman Callaghan, 1996 Edition.
- > "COBRA Limits Patient Dumping," American Bar Association *Barrister Magazine*, Summer 1996.
- > "Professional Courtesy: Integrated Delivery Systems in Practice," *Ohio State Medical Association Newsletter*, July 1995 (one of several authors).
- > "Practical Implication of the Health Care Quality Improvement Act," *Antitrust Analysis*, American Bar Association, Summer 1994 (one of several authors).
- > "The Hot Issues Arise When Negotiating Medical Staff Bylaws," *Medical Digest*, February 1993.
- > Daniels, Scheutzow, "The Discovery of Medical Records Maintained by Health Care Facilities: Inconsistent Law in Need of Legislative Correction," *5 Journal of Law and Health*, 1990-91.
- > "Ohio's Living Will Law," *Police and Fire Retirees of Ohio*, 1991.

PRESENTATIONS:

(Since 1995)

- > "Hospital Physician Affiliations: The Good, The Bad, and The Ugly," with Almeta Cooper, general counsel of the Ohio State University Medical Center, for the Hospitals and Physicians Program of the American Health Lawyers Association, Orlando, Florida, February 8-9, 2012.
- > "The Top 5 Challenging Legal Issues for Hospitals and Health Systems," HFMA, Northeast Ohio Chapter, August 31, 2011.
- > "Fraud and Abuse and Stark Primer," Case Western Reserve University School of Law, Cleveland, Ohio, November 18, 2010.

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- > “How to Challenge an Investigation by Showing Evidence of a Robust Compliance Program,” American Health Lawyers Association, Baltimore, Maryland, September 26-28, 2010.
- > “Impact of Health Reform on Hospitals: A Survey of PPACA Provisions Relating to Hospitals and Health Systems,” American Health Lawyers Association, Seattle, Washington, June 27-30, 2010.
- > “Health Care Transactions,” *CMBA Introduction to Health Care Law*, 26th Annual Health Care Law Institute, April 29, 2010.
- > “Board and Management Considerations in a Hospital M&A Transaction,” American Health Lawyers Association, Chicago, Illinois, November 4, 2009.
- > “Advanced Stark: Case Study,” American Health Lawyers Association, Baltimore, Maryland, October 5-6, 2009.
- > “Stark Updates for Investigators,” The NHCAA Institute for Health Care Fraud Prevention, Minneapolis, Minnesota, June 17, 2009.
- > “Compliance Development: Responding to Subpoenas, RACs, OIG Self-Disclosure, Medicare Internal Audits, and on and on...,” Healthcare Financial Management Association, Sandusky, Ohio, May 22, 2009.
- > “Anatomy of a Health System Affiliation,” American Health Lawyers Association, Chicago, Illinois November 9-11, 2008.
- > “What Every Current And Future Healthcare Finance Leader Should Know About Legal and Compliance,” Healthcare Financial Management Association, Cleveland, Ohio, June 17, 2008.
- > “Healthcare Contracting,” Case Western Reserve University, Cleveland, Ohio, September 25, 2007.
- > “The Future of Health Law,” The Columbus Bar Association, Columbus, Ohio, May 10, 2007.
- > “Hot Topics in Health Law,” University of Mississippi School of Law, Oxford, Mississippi, April 4, 2007.
- > “Fundamentals of Healthcare Contracting,” American Health Lawyers Association, November 10, 2006.
- > “Information Security Issues in Patient Financial Transactions and EDI,” Healthcare Financial Management Association, Independence, Ohio, October 26, 2006.
- > “Duties of Care, Loyalty, and Obedience,” The Cleveland Bar Association and Business Volunteers Unlimited, Cleveland, Ohio, October 12, 2006.
- > “End of Year Review for Health Law,” *Twenty-Eighth Annual Edward E. Hollowell Health Law Forum*, Brody School of Medicine, Greenville, North Carolina, September 13, 2006.
- > “Introduction,” American Health Lawyers Association, Annual Meeting, Philadelphia, Pennsylvania, June 26-28, 2006.
- > “Hospital Physician Relationships - Where Do We Go From Here?,” Ohio State University Medical Center, Columbus, Ohio, June 13, 2006.
- > “Medicare/Medicaid/Commercial Insurance Reimbursement Issues Affecting Healthcare Transactions: Navigating the Paperwork Quagmire to Get Paid,” American Health Lawyers Association, March 22, 2006.
- > “Healthcare Contracting,” American Health Lawyers Association, Chicago, Illinois, November 11, 2005.
- > “Medicare/Medicaid/Commercial Insurance Reimbursement Issues Affecting Healthcare Transactions: Navigating the Paperwork Quagmire to Get Paid,” Healthcare Financial Management Association, October 27, 2005.
- > “Fundamentals of Health Law,” American Health Lawyers Association, Chicago, Illinois, November 10, 2004.
- > “HIPAA Issues for Health Care Organizations,” American Health Lawyers Association, Chicago, Illinois, November 12-14, 2003.
- > “The Fundamentals of Health Care Contracting,” American Health Lawyers Association, Chicago, Illinois, November 12-14, 2003.
- > “The Cutting Edge Issues in Today’s Health Law Transaction: A Case Study Approach,” American Health Lawyers Association, Annual Meeting, San Antonio, Texas, June 29-July 2, 2003.

- > “HIPAA Privacy Update,” The Ohio Society of CPAs, Columbus, Ohio, May 28, 2003.
- > “HIPAA Privacy Update,” United Way Services Council of Agency Executives and Business Volunteers Unlimited, Cleveland, Ohio, April 29, 2003.
- > “HIPAA Basics,” Northeast Ohio Case Management Network Conference, Cleveland, Ohio, April 24, 2003.
- > “HIPAA Issues for Health Care Organizations,” Business Volunteers Unlimited, Cleveland, Ohio, November 22, 2002.
- > “HIPAA Issues for Health Care Organizations and The Fundamentals of Health Care Contracting,” American Health Lawyers Association, Chicago, Illinois, November 13-15, 2002.
- > “Stark II,” American Health Lawyers Association, New Orleans, Louisiana, October 29-30, 2002.
- > “HIPAA: The Forms,” American Health Lawyers Association, Atlanta, Georgia, October 14-15, 2002.
- > “Best Practices in Governance,” presented to New Directions, Cleveland, Ohio, October 7, 2002.
- > “HIPAA Privacy Issues for Healthcare Organizations,” The Ohio Hospital Association, Columbus, Ohio, June 3, 2002.
- > “The Fundamentals of Healthcare and Managed Care Contracting,” American Health Lawyers Association, Chicago, Illinois, November 11-13, 2001.
- > “Licensing Agreements and Other Intellectual Property Issues for the Health Lawyers” and “Developing a Health Law Practice,” American Health Lawyers Association, Annual Meeting, Orlando, Florida, June 18-20, 2001.
- > “Fundamentals of Healthcare Contracts,” American Health Lawyers Association, Chicago, Illinois, November 13 - 14, 2000.
- > “Health Systems/Physician Transactions, Contracting and Opportunities,” The Ohio Hospital Association, Columbus, Ohio, April 17, 2000.
- > “Physician Payment: Hospital-Based vs. Free-Standing,” Northeast Ohio Chapter of the Healthcare Financial Management Association, March 16, 2000.
- > “Physician Payment: Hospital-Based vs. Free-Standing,” American Health Lawyers Association, New Orleans, Louisiana, March 2 - 3, 2000.
- > “The Fundamentals of Managed Care Contracting,” American Health Lawyers Association, Chicago, Illinois, December 8, 1999.
- > “The OIG New Safe Harbors,” Telephone Seminar, American Health Lawyers Association, November 30, 1999.
- > “Fundamentals of Healthcare Contracting,” “Managed Care Contracting and Negotiations” and “Practice Tips for the Health Lawyer in Private Practice,” American Health Lawyers Association, Chicago, Illinois, October 4-5, 1999.
- > “Basics of Managed Care Contracting,” Cleveland Bar Association’s Health Care Law Institute, April 30, 1999.
- > “Delegated Duties in Managed Care,” Managed Care Law Institute, American Health Lawyers Association, Chicago, Illinois, December 7-9, 1998.
- > “Practice Tips for the Health Lawyer in Private Practice,” American Health Lawyers Association, Chicago, Illinois, October 5-6, 1998.
- > “Healthcare Contracts and Transactions,” American Health Lawyers Association, Chicago, Illinois, October 5-6, 1998.
- > “The Year Ahead: Representing Hospitals and Health Systems,” American Health Lawyers Association, San Diego, California, June 28 - July 1, 1998.
- > “Legal Update on Fraud and Abuse Concerns for Physician Practices,” Meridia Health System, Cleveland, Ohio, May 5, 1998.

- > “Making Physician Transactions Viable,” *M & A 2000: Tomorrow’s Deals Today*, NHLA/AAHA, Fort Lauderdale, Florida, January 15-16, 1998.
- > “Contractual Delegation of Duties,” Managed Care Law Institute, NHLA/AAHA, Chicago, Illinois, December 8-10, 1997.
- > “Integrated Delivery Systems,” Case Western Reserve School of Law, November 10, 1997.
- > “Hospital Acquisition of Physician Practices/IPAs,” *M & A 2000: Tomorrow’s Deals Today*, National Health Lawyers Association, San Diego, California, January 16-17, 1997.
- > “The Basics of Health Care Contracting: Physician Employment Agreements,” *Health Care Contracts Seminar*, Cleveland Bar Association, November 21, 1996.
- > “Buying Physicians Practices -- A Legal Analysis,” *Health Care Conference*, The Ohio Society of CPAs, Columbus, Ohio, November 14-15, 1996.
- > “Health Care Law: Durable Powers of Attorney for Health Care & Living Wills,” People’s Law School, Cleveland Bar Association, October 5, 1996.
- > “Integrated Delivery Systems,” Case Western Reserve School of Law, Health Law Class, September 23, 1996.
- > “Medicare Fraud & Abuse and Anti-Referral Issues,” Laurelwood Hospital, May 22, 1996.
- > “Hospital Acquisition of Physician Practices,” National Health Lawyers Association, Orlando, Florida, November 16-17, 1995.
- > “Integrated Delivery Systems and Current Healthcare Trends,” The Law-Medicine Center, Case Western Reserve University School of Law, November 14, 1995.
- > “Hermann Hospital and Physician Recruitment,” Ohio State Bar Association Health Care Conference, Columbus, Ohio, September 8, 1995.
- > “Drafting Medical Staff Bylaws for an IDS or Merging Hospitals,” National Health Lawyers Association, San Francisco, California, June 7-9, 1995.
- > “Legal Responsibilities of Hospital Trustees,” Health Trustee Institute, May 31, 1995.
- > “Confidentiality of Medical Records,” Medical Educational Services, April 24, 1995.
- > “Medical Records of HIV Test Results, Mental Health and Chemical Dependency,” Ohio Health Information Management Association, March 10, 1995.
- > “Integrated Delivery Systems and the Future of Health Care,” The Law-Medicine Center, Case Western Reserve University School of Law, February 28, 1995.

PROFESSIONAL ORGANIZATIONS:

- > American Health Lawyers Association
- > American Bar Association, Health Law and Business Law Sections
- > Ohio State Bar Association
- > Cleveland Metropolitan Bar Association
- > The Society of Ohio Hospital Attorneys
- > Healthcare Financial Management Association, Northeast Ohio Chapter
- > Health Care Compliance Association